

# MHBE Board Meeting

**July 21, 2025**

## IT Procurement

**Presented by:**

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Tracey Gamble, Procurement Manager, MHBE

# Agenda

1

SailPoint Identity IQ (IIQ) Term License Renewal

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The background of the slide features the SailPoint logo, which is a stylized orange flower or leaf design with four main petals or leaves extending from a central point.

# **SailPoint IIQ Procurement**

# SailPoint Identity IQ (IIQ) Procurement



## Background

SailPoint IIQ serves as the centralized repository for all worker and IT staff accounts and access. It offers a secure, automated environment for user administration through a work-flow based approach for onboarding and offboarding users, assigning access rights, modifying user roles and privileges, and terminating access as needed.

## Procurement Summary:

- The license period (Three years) is from **July 24, 2025 – July 23, 2028**
- Licensing Model: Term License Renewal
- Procurement Method: Invitation for Bid (IFB)
- Awardee: **Coquina Labs, Inc.**
- Cost of licenses for 3 years (2025-2028): **\$228,960.00**

# License Cost (2025-2028)

Product	Function	Federal 66% (\$)	State 34% (\$)	Total Cost (\$)
Business Identities (Internal) & Lite Identities (External/Partners)	Role based provisioning and de-provisioning	151,113.60	77,846.40	228,960.00
	Password Management and Synchronization			
	Data Synchronization and Reconciliation			
	Auditing and Reporting			
	Separation of Duty Checks			
	Delegated Administration of accounts			
	Identity Governance			
	Identity and Access Risk Model			
	Approval Workflows			
	Recertification			

# Request for Approval

MHBE requests the Board to approve:

Contract award to **Coquina Labs, Inc.** to procure SailPoint IIQ Term Licenses for the period from July 24, 2025 to July 23, 2028, in the amount of **\$228,960.00** with a Federal Funding Participation of **\$151,113.60** and State Participation amount of **\$77,846.40**.