

Independent Assessor for MHBE IT Security Review
RFP # BPM026357
Pre-Proposal Attendees List
Conference Date: November 4, 2021

Start time:

MHBE Staff:

- Raelene Glasgow, Procurement Manager
 - Greg Yaculak, Deputy CIO
1. Solicitation closing Date – November 30, 2021 at 1 p.m. – **packages received after 1 p.m. will not be accepted**
 2. MBE Goal – 0%
 3. Final questions are due no later than November 17, 2021
 4. Proposals must be delivered or mailed to the Pratt Street Office – **Do not email proposals**
 5. Before a business entity can do business in the State of Maryland, it must be registered with the State Department of Assessments and Taxation (SDAT). It is strongly recommended that any potential Offeror complete registration prior to the due date for receipt of Proposals. An Offeror's failure to complete registration with SDAT may disqualify an otherwise successful Offeror from final consideration and recommendation for Contract award. The SDAT website for registering a business is: <https://businessexpress.maryland.gov/>
 6. Adhere to all of Section 4 and ensure each section has the appropriate tab.
 7. **Note:** Electronic copies should be submitted using a USB, please disregard the request for CDs.
 8. **Note:** For those who will hand deliver their packages, please send me a quick email notice. The Office is on a hybrid schedule, and I'd like to be there to receive any hand-delivered packages.
 9. **Please disregard Section 1.42 – the length of the Contract can go longer and if needed, will go longer.**
 10. **Note:** In an effort to not add undue burdens to vendors as far as insurance is concerned, vendors may keep their general liability at \$1M/occurrence up to \$2M and carry an umbrella of \$5M.

Firms Present

BerryDunn

Matt Bria

Bill Brown

Margaret Phillips

Erica

Gcom

Robert Taylor
Christa Stolarik
Seth Werbin

TCecure, LLC

Tina Williams
Tammy Fenwick
Ashley Boykin

**Ma-Tech Professional Technology Consulting
and Cyber Advisory Services**

Alan Ma

OST Global Solutions

Val Bryan

New Cyber, LLC

John Thomas, Jr.

VITG, Inc.

Thomas Volpe, Jr.
Mary Volpe

Aim Technical Group, LLC

Isaiah Peddie

Tyler Technologies, Inc.

Brenda Paradis
Brendan Travis
Andy Chandler
Steve Kallio
Tim Walsh
Danelle Daley
Rick Simonds

BizTech Fusion

Tod Grantham
Jeffrey Friedler
Xadean Ahmasi
Erica Friedler

Tullis Strategic Solutions

Gregory Tullis

UHY, LLP

Rich Peters

winIT Proposals, LLC

Rajan Natarajan
Vijay V
Nathan Subramanian
Sherri Bianco

Gabtics

Tricia Umeh
Maureen Umeh

Premier Choice Group, Inc.

Yancey Sanford
Ronald Hicks

Rapid Strategy

Ron Meeting

RSI Security

Stacy Diehl

Laura H

Emily W

Tamara W – Declined

Cradle Systems

Victor Iwugo

Jena Crable

Applied Technology Services

Danielle Burnett

Paula Carter

Shaun Howard

Bob Marchese

Public Consulting Group, Inc.

Salil Shibad

Tom Kapusta

Dana Long

Anvaya Solutions, Inc.

Amy Salter

Shobha Mallarapu

Srinivas Atluri

Global Networks, Inc.

Toni White-McCoy

Digital Global Connectors, LLC

Harris Pfau

Yousif Mostafa

Brian Ocallaghan

Miguel Rosario

Hernando Rosario

Cyber Guardian Threat Solutions, LLC

Miguel Rosario

Precise Secure Solutions

Joshua Wright

Gromanet Consults, LLC

Grace Opara

Questions

1. Would the business entity owner's experience count towards offeror experience if that experience meets or exceeds 10 years?

Response: Yes it will. Whoever will be heading the project must have the experience required and will be responsible for all deliverables and terms of the contract.

2. Is there any training on how MHBE prefers RFPs to be written and responded to?

Response: There is no training for writing RFPs from the agency. Vendors are expected to follow the instructions and details given throughout the RFP.

3. How many systems are planned for assessment?

Response: Assuming that a system is defined as an individual network/server/EC2 device/app then there are approximately 150 systems. MHBE uses Windows, Linux, SailPoint, ForgeRock, Informatica/MDTHINK Platforms and AWS.

4. Is this an existing or new work scope?

Response: This is a new scope.

5. Is this part of a larger procurement, program, or strategic initiative?

Response: This is not a part of a larger procurement. This is the first time MHBE is advertising for this initiative

6. Has the acquisition strategy been identified?

Response: This question remains unclear as MHBE isn't sure what was being asked.

7. What are the most critical challenges of this program?

Response: This is an individual question and MHBE will not be providing an answer on this. And it is dependent on the skills of the contractor.

8. Will the contractor have to perform before and after vulnerability scans on the network? If so, are the tools onboard to be provided by the contractor?

Response: No. The vulnerability scan results will be provided.

9. Is this RFP currently funded?

Response: Yes it is.

10. When will the project start?

Response: The project will start after all submitted proposals have been reviewed and a successful Offeror has been chosen and a Notice to Proceed is sent to the Offeror.

11. Is the document listed completed?

Response: Yes, if you mean deliverables.

12. Will the contractor run a penetration test or MHBE?

Response: The contractor will run the penetration tests.

13. If MHBE conducts the penetration test will the contractor have access to review the logs?

Response: This is not applicable

14. What is your anniversary date for the system?

Response: 7/18/2021

15. For a prospective offeror that wins the contract, is that vendor forbidden or excluded from doing future work on the system?

Response: Vendors are not excluded from doing future work. Everyone is free to submit bids or proposals if the agency advertises for services or goods.

16. What is the FIPS security categorization of the system?

Response: Moderate.

18. Can you clarify that the number of systems stated as 150 is the number of IT systems in the MBSE accreditation boundary or is it (unlikely) a # of systems to be accredited?

Response: It's not 150 systems, those are just components. There are a bunch of systems working together on the HBX. There is a Consumer Portal, a Worker Portal, External components (Live Chats), Mobile Applications (some of these were referenced above).

19. Earlier it was confirmed MHBE will be providing vulnerability scan data. Will you all be providing the application and penetration testing tools, or will the contractor be able to deploy their own?

Response: The Contractor can deploy their own.