MDTHINK AT YEAR 1

MHBE BOARD OF TRUSTEES MEETING / JULY 20, 2020 VENKAT R. KOSHANAM, CHIEF INFORMATION OFFICER TONY ARMIGER, CHIEF FINANCIAL OFFICER ANDREW RATNER, CHIEF OF STAFF



TIMELINE

Completed migration into Amazon Web Services (AWS) cloud through MDThink.

Launched 1st in nation special enrollment tied to state income tax filings for consumers who lack health insurance. +3,700 enrolled so far

NOV. 1-DEC. 15, 2019 **MARCH 16-JULY 15, 2020 AUGUST 12, 2019** FEB. 26-JULY 15, 2020 Conducted successful open enrollment, largest total in four years.

Launched Coronavirus special enrollment. One of longest, highest enrolling COVID SEPs in the US. +54,000 enrolled, 65% MA

PROCESS MATURING

- Ability to increase server capacity during Open Enrollment reasonably quickly.
- Load-testing procedures have improved, yielding quicker results.
- Teams working together to rapidly respond to resolve issues.
- Certain complementary MDT AWS/Infrastructure skills are valuable to MHBE.
- Professional service costs from MDT dipped in Jan.-Feb. after OE. It began growing again before dropping back in May.



FUTURE CHALLENGES

- Overall infrastructure costs on MD THINK higher than originally predicted.
 Delay in rollout of other MDT agencies make MHBE bear greater burden for shared services w/o others sharing.
- Professional Service costs continue to increase.
- Blended resource rate is higher than MHBE average.
- Lower skill levels and operational maturity of MDT professional services team, increases the amount of hours charged for M&O and change activities, requiring MHBE team to spend more time and effort to meet necessary M&O support.
- Uncertainty in procurement of software licenses caused operational issues.
- Higher costs will put pressure on Exchange to fulfill mission:
 ie. SHOP small business improvements postponed for FY21



MORE COST THAN ANTICIPATED

MHBE was ending 5th year of base contract with Conduent for server hosting at \$4,942,875.

FY20 on MDTHINK: \$5,928,000 (for 10.5 months, 8/12/19 to 6/30/20) -- \$188,000 more than 12-month FY20 estimate in MOU (\$5,740,000).

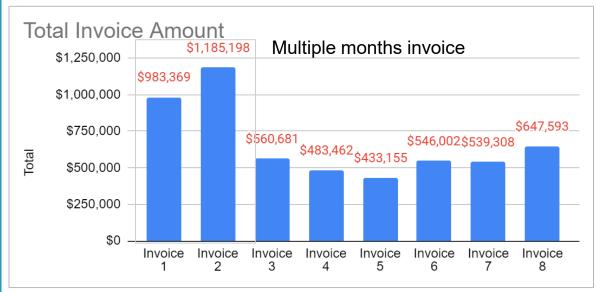


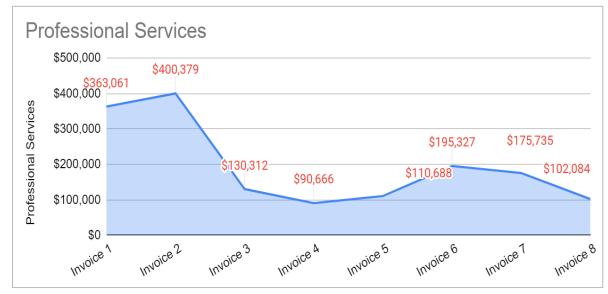
mil. a year.

FY21 projected budget for MDTHINK: \$6,678,180 -- \$750,180 more than FY20.

FY 2021

HOURS / RESOURCE TRENDS



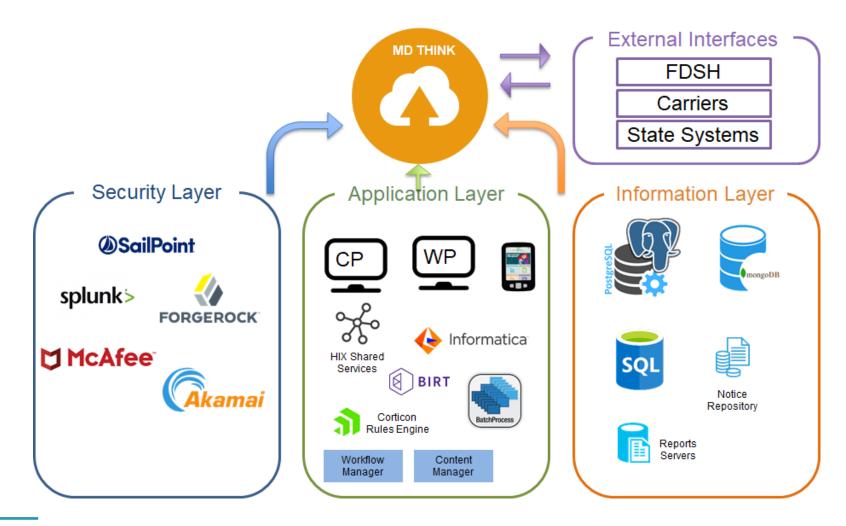








HBX ON MD THINK INFRASTRUCTURE





SUMMARY

- Major, rapid migration did not negatively impact open enrollment for the 2020 plan year.
- Increasing costs, immaturity of M&O operations affect mission critical work, quality of work, customer service delivery and the ability to respond for Maryland Health Connection.
- That will become more critical in the next few years as severe budget pressure and large loss of employer-sponsored coverage continue.
- We have discussed \$ with Dept. of Budget and Management and MDT Steering Committee and look to work w/ both on an equitable solution.
- Onboarding of more programs onto MDTHINK should reduce cost burden to MHBE.



QUESTIONS?