

MHBE Board Meeting

April 20, 2020

FY21 Renewals for Connector Entity Program Grants

Presented by:

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Connector Entity Grants

Background

MHBE makes eight individual grants to six organizations to provide regional Navigator program services. Navigators assist consumers applying for health insurance affordability programs and enrollment in Qualified Health Plans, Stand-alone Dental Plans, and Medicaid programs in Maryland Health Connection.

Navigators also provide technical assistance, health coverage literacy, outreach through localized marketing and event hosting and participation, and partner with MHC's call center, producers, certified application counselors and local agency caseworkers to assure commitment to Maryland's "no wrong door" approach to consumer assistance.

Application Assistance

- Approximately 60,000 encounters during the OE quarter
 - 70% application assistance
 - 15% technical assistance
 - 15% general information; health insurance literacy

Enrollments Completed 11/1/19-3/31/20

- 55,782 QHP Enrollments
- 131,605 MA Enrollments
- 30,715 MCHP Enrollments

Regional Distribution

Region	Counties	Distribution of Grant Funds FY20 and FY21
Far Western	Garrett, Allegany, Washington	\$600,000
Mid-Western	Frederick, Carroll, Howard	\$930,000
Central	Baltimore City, Baltimore, Anne Arundel	\$3,120,000
Montgomery County	Montgomery	\$1,580,000
Prince George's County	Prince George's	\$1,580,000
Southern	Calvert, St. Mary's, Charles	\$600,000
Upper Eastern	Harford, Cecil, Kent, Q. Anne's, Talbot, Caroline, Dorchester	\$1,020,000
Lower Eastern	Wicomico, Worcester, Somerset	\$570,000

Request to Approve Grant Renewal



The CE program continues to provide high quality certified Navigators to perform outreach, provide in-person application and enrollment assistance to consumers, and to provide technical assistance and regional support to other consumer assistance organizations in their regions, which contributes significantly MHBE reaching its enrollment goals each year.

For the COVID-19 State of Emergency, Navigators have quickly adapted to providing assistance by phone.

Procurement Summary

- Last year, the Board approved a 3-year Grant award distribution of \$10,000,000 per year to six Connector Entity organizations for eight CE regions, the first year payable for FY20, then subject to two one-year renewals of grant funds for FY 21 and FY22.
- Grant awards for FY21, July 1, 2020 to June 30, 2021, are up for renewal in the total amount of \$10 million dollars to be distributed in the same proportion as FY20 distribution.
- Funding is split \$5,529,327 (Federal) and \$4,470,673 (State).

MHBE seeks Board approval to renew the grant awards to the Connector Entity Program in the amount of \$10 million dollars for FY21.